

**Atlanta's
Technology Executives Roundtable
April 20, 2021**

**International Expansion:
Where to Open Your
International Office in 2021**

*Please hold until
the session begins*

TEER
Technology
Executives
Roundtable



Rob Pinataro
President, Technology
Executives Roundtable

CEO, Payspan, Inc.

Your Forum

Candid discussion

CEOs, CFOs & Investors

Subject Matter Experts

Complex leadership issues

Share, challenge & test ideas

Technology
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Zoom Etiquette

--Please mute during presentations.

--Chat if you want to ask a question.

--We are recording for educational purposes; this is not specific legal, accounting or tax advice; consult your advisor

SAGEVIEW

C A P I T A L^{LP}

April 20, 2021



Sageview's Strategy

Sageview Capital was founded in 2006 and makes growth equity investments in leading tech-enabled businesses to help ambitious entrepreneurs with innovative products scale their companies

Focused. Repeatable. Demonstrated.



We make 3-5 investments per year ensuring a high degree of senior partner focus and involvement



We partner with passionate management teams with established, high ROI products



We leverage our Global 2000 network, extensive experience, and operational expertise to drive value

Typical Company Characteristics

Established product-market fit	Substantial customers & large TAM
High customer retention	20%+ growth
~\$10-50M of revenue; recurring or reoccurring	Limited or no leverage
Competitive moats	Corporate or unit level profitability

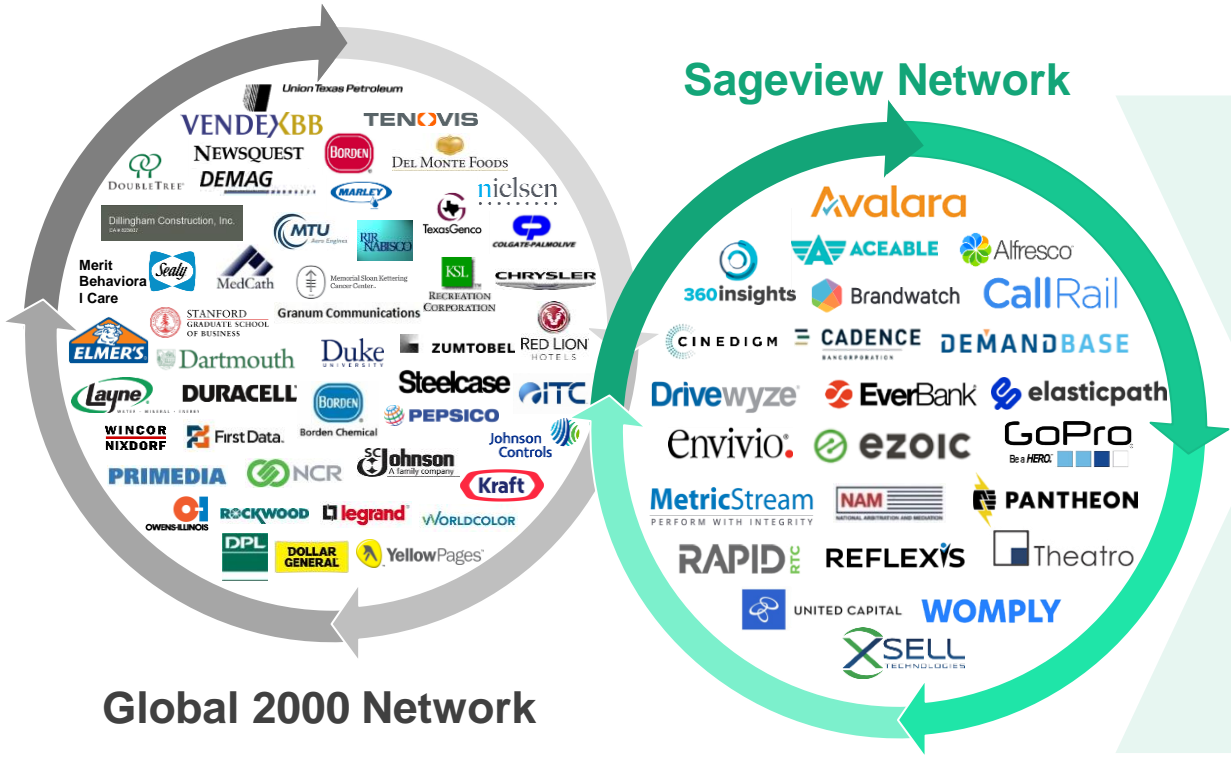
Sageview's Edge

As active partners, we leverage our decades of industry experience, operational expertise, and extensive network to help companies grow



Sageview's Network

We have a Global 2000 network through which we can connect our companies with the customers, executives, and talent required to grow their business



- Customer introductions
- Product feedback & insights
- Recruiting & hiring
- Exits

Sageview's Partnership

We bring a lead investor mindset to every investment; across our portfolio companies, we believe we are always the most active investor



We bring our deep operational expertise to bear and work side-by-side with our management teams to help accelerate growth and improve operational efficiency

Disclaimer

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Please join our
May Virtual
Meeting

Technology Executive Compensation
& Talent Acquisition:
New Trends Impacting Tech
Companies

May 18, 2021

UPCOMING TER EVENTS

June 15, 2021

ALL STAR SALES PANEL:

***TOP 10 KEYS TO MARKETING & SELLING EFFECTIVELY
IN THE LOWER TERM VIRTUAL WORLD***

**Please stay after
for**

**Q&A
with today's Speakers**

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