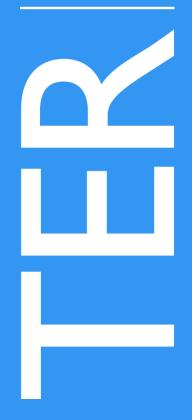
Atlanta's Technology Executives Roundtable February 16, 2021

Technology Executives Roundtable

Venture Capital Investing in 2021 New Trends, Deal Terms & Valuation Surprises

Please hold until the session begins





Rob Pinataro

President, Technology Executives Roundtable

CEO, Payspan, Inc.

Your Forum

Candid discussion

CEOs, CFOs & Investors

Subject Matter Experts

Complex leadership issues

Share, challenge & test ideas

Technology Executives Roundtable



Thank you to our generous sponsors

Arketi Group: Digital Marketing for B2B tech companies

Execulinks: Executive Level Search

Frazier & Deeter: Accounting & Advisory

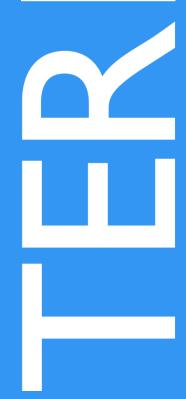
Morris, Manning & Martin: Full-service law firm

Pritchard & Jerden: Insurance and risk mgmt services

Truist Bank: Full service corporate/investment banking

Wm Leonard & Company: Real estate specialists for high growth companies

lechnology Executives Roundtable

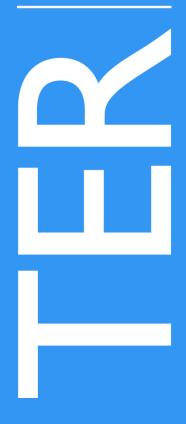


Zoom Etiquette

--Please <u>mute</u> during presentations.

-- Chat if you want to ask a question.

--We are recording for educational purposes; this is not specific legal, accounting or tax advice; consult your advisor







Joe Berklund
Attorney
Corporate Tech Group
Morris, Manning & Martin, LLP

Joe Berklund represents venture backed and backable emerging technology companies and investors across a wide range of venture capital, growth equity, private equity, and M&A transactions.

In working with emerging technology companies, Joe also regularly serves as general outside counsel, utilizing specialists across MMM as needed to deliver legal advice in key areas affecting scaling businesses, including executive compensation and stock options, licensing, technology transfer and customer agreements, data and privacy, tax, employment and intellectual property. Joe also works with clients to add value in other ways through his network and the MMM ecosystem, including making introductions to capital sources, advisors, board members and other individuals and groups that can be resources to growing businesses.



MODERATOR:
Joe Berklund
Attorney
MMM Corp. Tech Group

Technology Executives Roundtable



Mark Volchek
Founding Partner
Las Olas Venture
Capital



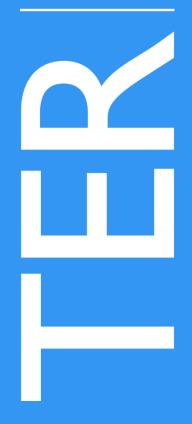
Elizabeth Feidler Vice President Noro-Moseley Partners



Will Szczerbiak
Partner
Greycroft



Rexhi Dollaku
Principal
Base10 Partners







Mark Volchek Founding Partner Las Olas Venture Capital

Entrepreneur turned VC. Founded Higher One while in college, 15+ years in various roles (CEO, CFO and Chairman) raised multiple rounds of angel and venture funding prior to taking the company public on NYSE. Board director at Plum, Map My Customers, and User Interviews.



Elizabeth Feidler Vice President Noro-Moseley Partners

Elizabeth Feidler joined NMP as a Vice President in January 2020. She supports the firm's investments in information technology and healthcare companies. Elizabeth currently serves as a board observer for Ekos, Whitebox and Voxie.

Prior to joining NMP, Elizabeth served as a Consultant and Case Team Leader at Bain & Company, a global management consulting firm, primarily working on business transformations within the technology and telecommunications industries. Elizabeth also previously worked as an Associate at PricewaterhouseCoopers in the Transfer Pricing group, primarily serving clients in the healthcare industry.

Elizabeth received a BS in Engineering and Economics from Vanderbilt University and an MBA from the Darden School of Management at the University of Virginia.







Will Szczerbiak
Partner
Greycroft

Will Szczerbiak is a Partner at Greycroft and based in the firm's New York office. Prior to Greycroft, Will spent three years as an associate at Volition Capital, a Boston-based growth equity firm that invests in high potential, founder-owned companies across different technology sectors. At Volition, Will was responsible for sourcing and executing new investments, as well as working with existing portfolio companies. Will's investments at Volition included Velocify (acquired by Ellie Mae) and Globaltranz (acquired by Providence Equity). Before Volition, Will spent three years as an investment banking analyst in the Technology Services group of Raymond James advising middle-market companies on M&A transactions and private capital raises.

Will received an MBA from Columbia Business School and a BS from the McDonough School of Business at Georgetown University.



Rexhi Dollaku Principal Base10 Partners

Rexhi (pronounced Reggie) is a Principal at Base10 Partners. Prior to joining Base10, Rexhi was an investor at Insight Venture Partners, one of the leading global software and internet focused venture capital and private equity firms.

At Insight, Rexhi focused on investments in a variety of vertical markets (including TriTech and AMCS), next generation workflow solutions (including Salesloft and Showpad), and applied data companies across the US and Europe.

Rexhi was born in Ulcinj, a town bordering Montenegro and Albania. He grew up in Pittsburgh, Pennsylvania and graduated from Harvard University with a focus on economics and global health and health policy. During his time at Harvard, Rexhi was CEO of a student-run intercollegiate hedge fund, GPS, that provides real-world training to the next generation of investors and entrepreneurs. He was also an early employee of a data services startup in the renewable energy space.



Presenters' Contact Information

Joe Berklund Attorney, Corporate Tech Group Morris, Manning & Martin, LLP jberklund@mmmlaw.com

Mark Volchek
Founding Partner
Las Olas Venture Capital
mark@lasolasvc.com

Elizabeth Feidler
Vice President
Noro-Moseley Partners
efeidler@noro-moseley.com

Will Szczerbiak
Partner
Greycroft
will@greycroft.com

Rexhi Dollaku
Principal
Base10 Partners
rexhi@base10.vc

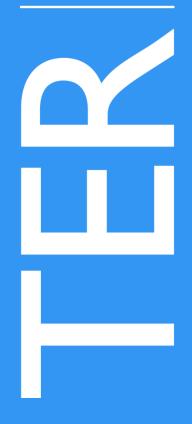


Please join our March Virtual Meeting

lechnology Executives Roundtable

Post-Pandemic Office – How will the workplace evolve?

March 16, 2021



UPCOMING TER EVENTS

April 20, 2021

International Expansion – Where to Open Your International
Office in 2021
UK? France? Holland? Ireland? Australia? China?
Middle East? South America?

May 18, 2021

Atlanta Technology Executives Compensation Findings

June 15, 2021

ALL STAR SALES PANEL: TOP 10 KEYS TO MARKETING & SELLING EFFECTIVELY IN THE LOWER TERM VIRTUAL WORLD

Please stay after for

Technology Executives Roundtable

Q&A with today's Speakers

