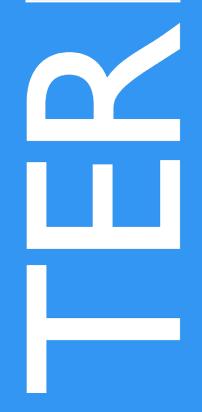
#### October 2021

# **Atlanta's Technology Executives Roundtable**

Entrepreneurship through the Diversity Lens: Supporting and Increasing Diversity in Your Tech Company

Please hold until the session begins

lechnology Executives Roundtable





# **David Brinkman**

Incoming President 2022
Technology Executives Roundtable
General Manager, Nintex AssureSign

**Your Forum** 

**Candid discussion** 

**CEOs, CFOs & Investors** 

**Subject Matter Experts** 

**Complex leadership issues** 

Share, challenge & test ideas



# Thank you to our generous ATL sponsors

- Arketi Group: Digital Marketing for B2B tech companies
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# **ZOOM Etiquette**

- "Pin" the TER video box on your Zoom feed
- Please mute audio/video during presentations.
- Chat if you want to ask a question.
- We are recording for educational purposes; this is not specific legal, accounting or tax advice; consult your advisor





Great Companies Can Come From Anywhere



#### **IFP** Criteria

Stage: Seed & Early

Initial Check Size: \$500K - \$1M

Investment Thesis: "Great Companies Come From Anywhere"

(Diverse teams, diverse geographies)

Investment Themes: 1) The Future of Housing & the Home

2) The Future of Work & the Enterprise

Approach: Active, involved, engaged

Typically lead, prefer to syndicate



#### **IFP Co-investment Partners**



We have co-invested with 60+ venture firms over the past decade

# Investing in great companies since 2007

















































































# **IFP Team**



John Cambier Managing Partner - Enterprise









Lister Delgado Managing Partner - Enterprise













Chris Langford Managing Partner - Home





UF FLORIDA





# Let TeachersInTouch do the work so teachers can teach!

- TinTelligence Algorithm
- Quickly engage parents
- Support School Wide PBIS
- State & Federal Compliance for subgroups
- Referral Processing



TeachersInTouch is an all-in-one solution that gets rid of outdated workflows that blunt the impact of good teaching.

Our turnkey platform automates workflows and provides instructional support so the teacher spends less time on red tape and more on quality teaching and learning.





Communicating with parents to improve grades and behavior went extremely well with TeachersInTouch! -- J. Rivera of Miller's Military Academy

# Managing school workflows with one platform

# Several Fragmented Platforms for Multiple Problems

Platform A

**Parental Engagement** 

Platform B

**Student Support - MTSS** 

Platform D

**School Culture and Climate** 

Platform E

**Attendance** 

# All-In-One Solution that solves a school's interconnected problems!



#### **Parental Engagement**

- ▶ Easily call, text, or email
- Quickly document and track all communication

# ##**#**##

Manage Positive behavior, school-wide initiatives

**School Culture and Climate** 

Initiate, manage and track attendance, behavior and academic referrals



#### **Student Support- MTSS**

Initiate, manage and progress monitor all tiers from general education to special education



**Real Time Data** 



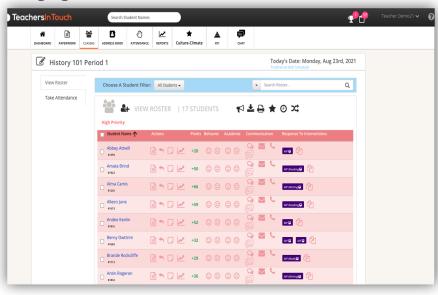
Manage and track student attendance

# We couldn't find a solution, so we created TeachersInTouch

#### **An Integrated Robust Solution**

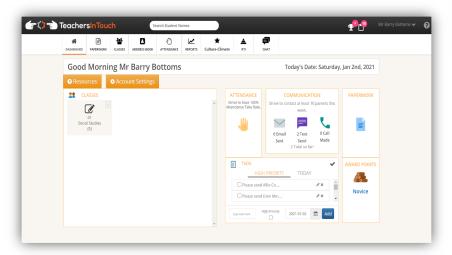
- 10 Paid Pilot Schools
- 200+ tenancy users
- 400 Schools In Pipeline
- 100% Client Retention
- **Early Conversations with CDW, SHI, Lenovo, and Districts**
- \$75k Committed ARR

All in one system that automates student support, school culture climate, and parental engagement workflows

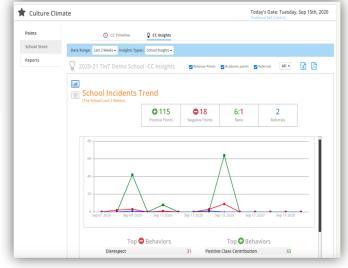


Easy to use Teacher and Administrative

Dashboards for communication, behavior
and MTSS record keeping



Real Time Data Analytics for Support, Accountability, & Compliance



# **Our Impact**



Parental Engagement Increased to 84% in one month



Student Disruptions
Reduced and kids
earned a pizza party



Happier Teachers
Saved Teachers
almost 9 hours of
unpaid work time



Real Time Data
Helped Admin
hold teachers
and students
accountable

**TeachersInTouch** "[is] what teachers have been asking for, for decades... a one stop shop software solution that helps reduce paperwork...."

--Assistant Principal McGhee, Purpose Built Carver High School





CONTACT: info@innovativeschooltools.com



FB: https://www.facebook.com/TeachersInTouch/



TWITTER: https://twitter.com/TeachersInTouch



BLOG: https://goteachersintouch.com/blog/



PHONE NUMBER: 855-639-4478



INSTAGRAM:

https://www.instagram.com/teachersintouch1/

# THANK YOU

# **Panelists**



MODERATOR:
Ronnie Cannon
Managing Director
Wm. Leonard & Co.



Kofi Conduah CEO, Regal Software Acquired: Mineraltree/ Global Payments



Mecca Moore Tartt Executive Director, Startup Runway



Christy Brown
President
Launchpad2X



Jeff Street Co-Founder goentrepid.com

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Jeff Street Co-Founder goentrepid.com jeff.street@via-consulting.com



# **Kelly Gay**

whose career includes executive roles at
Sierra Wireless, Numerex and Omnilink
Systems as the 2021 recipient of the John
Imlay Leadership Award on November 16, 2021

Congratulations Kelly, and thank you for all you have done to support and grow Atlanta's tech industry



















# PLEASE STAY AFTER FOR

# Q&A with today's Speakers

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