

**Atlanta's
Technology Executives Roundtable
February 16, 2021**

**Venture Capital Investing in 2021
New Trends, Deal Terms &
Valuation Surprises**

*Please hold until
the session begins*

Technology
Executives
Roundtable

TEER



Rob Pinataro
President, Technology
Executives Roundtable

CEO, Payspan, Inc.

Your Forum

Candid discussion

CEOs, CFOs & Investors

Subject Matter Experts

Complex leadership issues

Share, challenge & test ideas

Technology
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Zoom Etiquette

--Please mute during presentations.

--Chat if you want to ask a question.

--We are recording for educational purposes; this is not specific legal, accounting or tax advice; consult your advisor



Joe Berklund
Attorney
Corporate Tech Group
Morris, Manning & Martin, LLP

Joe Berklund represents venture backed and backable emerging technology companies and investors across a wide range of venture capital, growth equity, private equity, and M&A transactions.

In working with emerging technology companies, Joe also regularly serves as general outside counsel, utilizing specialists across MMM as needed to deliver legal advice in key areas affecting scaling businesses, including executive compensation and stock options, licensing, technology transfer and customer agreements, data and privacy, tax, employment and intellectual property. Joe also works with clients to add value in other ways through his network and the MMM ecosystem, including making introductions to capital sources, advisors, board members and other individuals and groups that can be resources to growing businesses.



MODERATOR:
Joe Berklund
Attorney
MMM Corp. Tech Group



Mark Volchek
Founding Partner
Las Olas Venture
Capital



Elizabeth Feidler
Vice President
Noro-Moseley
Partners



Will Szczerbiak
Partner
Greycroft



Rexhi Dollaku
Principal
Base10 Partners



Mark Volchek
Founding Partner
Las Olas Venture Capital

Entrepreneur turned VC. Founded Higher One while in college, 15+ years in various roles (CEO, CFO and Chairman) raised multiple rounds of angel and venture funding prior to taking the company public on NYSE. Board director at Plum, Map My Customers, and User Interviews.



Elizabeth Feidler
Vice President
Noro-Moseley Partners

Elizabeth Feidler joined NMP as a Vice President in January 2020. She supports the firm's investments in information technology and healthcare companies. Elizabeth currently serves as a board observer for Ekos, Whitebox and Voxie.

Prior to joining NMP, Elizabeth served as a Consultant and Case Team Leader at Bain & Company, a global management consulting firm, primarily working on business transformations within the technology and telecommunications industries. Elizabeth also previously worked as an Associate at PricewaterhouseCoopers in the Transfer Pricing group, primarily serving clients in the healthcare industry.

Elizabeth received a BS in Engineering and Economics from Vanderbilt University and an MBA from the Darden School of Management at the University of Virginia.



Will Szczerbiak
Partner
Greycroft

Will Szczerbiak is a Partner at Greycroft and based in the firm's New York office. Prior to Greycroft, Will spent three years as an associate at Volition Capital, a Boston-based growth equity firm that invests in high potential, founder-owned companies across different technology sectors. At Volition, Will was responsible for sourcing and executing new investments, as well as working with existing portfolio companies. Will's investments at Volition included Velocify (acquired by Ellie Mae) and Globaltranz (acquired by Providence Equity). Before Volition, Will spent three years as an investment banking analyst in the Technology Services group of Raymond James advising middle-market companies on M&A transactions and private capital raises.

Will received an MBA from Columbia Business School and a BS from the McDonough School of Business at Georgetown University.



Rexhi Dollaku
Principal
Base10 Partners

Rexhi (pronounced Reggie) is a Principal at Base10 Partners. Prior to joining Base10, Rexhi was an investor at Insight Venture Partners, one of the leading global software and internet focused venture capital and private equity firms.

At Insight, Rexhi focused on investments in a variety of vertical markets (including TriTech and AMCS), next generation workflow solutions (including Salesloft and Showpad), and applied data companies across the US and Europe.

Rexhi was born in Ulcinj, a town bordering Montenegro and Albania. He grew up in Pittsburgh, Pennsylvania and graduated from Harvard University with a focus on economics and global health and health policy. During his time at Harvard, Rexhi was CEO of a student-run intercollegiate hedge fund, GPS, that provides real-world training to the next generation of investors and entrepreneurs. He was also an early employee of a data services startup in the renewable energy space.

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**Please join our
March Virtual
Meeting**

**Post-Pandemic Office –
How will the workplace evolve?**

March 16, 2021

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International Expansion – Where to Open Your International Office in 2021

***UK? France? Holland? Ireland? Australia? China?
Middle East? South America?***

May 18, 2021

Atlanta Technology Executives Compensation Findings

June 15, 2021

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for**

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